

**ELMAR basic market analysis**

Focus area: Lithuania, Latvia, Estonia

Klaipėda university

**Appendix 1**

\* information to be checked

Nr.	Company name	Service description	Last year turnover, Eur	Main customers in countries	Company address and contacts		Information sources	Products related to ELMAR (YES/NO - Description)	Future plans for electrification
1	G&M Boats UAB	Boat building Aluminium boats	500000-1000000	Norway Sweden Denmark	Vetros str. 6-5, Klaipėda. Tel. +37068467348 Email: info@gmboats.lt	Lithuania	1. <a href="https://rekvizitai.vz.lt/imate/g_m_boats">https://rekvizitai.vz.lt/imate/g_m_boats</a> 2. <a href="http://gmboats.lt/">http://gmboats.lt/</a>	NO	
2	ARMPLAST UAB	Boat building Plastic boats	500000-1000000	Great Britain Norway Sweden Denmark Germany	Vaivorykstes str. 9, Emiliškės, LT-17164 Salcininkų region	Lithuania	1. <a href="https://rekvizitai.vz.lt/imate/armuotas_plastikas">https://rekvizitai.vz.lt/imate/armuotas_plastikas</a> 2. <a href="http://armplast.eu/">http://armplast.eu/</a>	NO*	
3	ETNA UAB	Plastic windows Pontoon boats	3000000-5000000	Lithuania Sweden	Svajones str. 10A, LT-94105 Klaipėda	Lithuania	1. <a href="https://rekvizitai.vz.lt/imate/etna/">https://rekvizitai.vz.lt/imate/etna/</a> 2. <a href="http://www.etna.lt/pontoon-boats">http://www.etna.lt/pontoon-boats</a>	YES Ready to install batteries, solar panels, wind generator	
4	ANYTEC PRODUCTIONS SIA	Boat building Aluminium boats	5000000-10000000	Norway Sweden Germany Russia Finland Estonia	Flotes iela 13, Riga Tel. +371 67430454	Latvia	1. <a href="https://www.anytec.eu/">https://www.anytec.eu/</a>	NO	
5	Baltic Workboats AS	Boat building Aluminium boats	25000000-50000000	Sweden Lithuania Ukraine Belgium Estonia Latvia	Nasva, Lääne-Saare v., 93872 Saare mk Tel. +372 45 21 140 E-mail: info@bwb.ee	Estonia	1. <a href="http://www.balticworkboats.ee/">http://www.balticworkboats.ee/</a>	NO	
6	Saare Yachts OU	Boat building Sailing boats	500000-1000000	Finland Switzerland Germany United Kingdom	Nasva 93872 Email: info@saareyachts.com Tel: + 372 50 87 913	Estonia	1. <a href="http://saareyachts.com/en/">http://saareyachts.com/en/</a>	NO*	
7	Memel werfte LLC "Pilsena"	Boat building, boat restoration Wooden boats Food production and processing equipment Freezing equipment Restaurant equipment	3000000-5000000	Germany Austria  Russia Lithuania Sweden Norway	Rutu str. 21, LT-91222, Klaipėda Tel. : +370 656 77 717  Email: info@memelwerfte.com	Lithuania	1. <a href="http://www.memelwerfte.com/">http://www.memelwerfte.com/</a>	NO	Company plans to install electric drive to their boats
8	Nauta MV	Boat building Aluminium boats	100000-500000	Sweden	Niidu 3, 65604 Voru Tel: +372 51 20 789 Email: mart@nauta.ee	Estonia	1. <a href="http://nauta.ee/">http://nauta.ee/</a>	NO	
9	OÜ Polar Yacht Manufactory	Yacht and boat building	500000-1000000	Germany	Soometsa tee 9, 86502 Pärnumaa Tel.: +3724460035 Email: info@polaryachts.com	Estonia	1. <a href="http://www.polaryachts.com">http://www.polaryachts.com</a>	YES	Company proposes electric driven boat eLEX610
10	PAADIPOOD OÜ / Nordline boats	Plastic boats Plastic products	100000-500000	Finland Norway	Ülenurme, Lemmatsi, 61704 Tartu Tel.: +372 5064232 Email: info@nordlineboats.com	Estonia	1. <a href="http://www.nordlineboats.com/et/">http://www.nordlineboats.com/et/</a> 2. <a href="https://www.inforegister.ee/11044437-PAADIPOOD-OU">https://www.inforegister.ee/11044437-PAADIPOOD-OU</a>	NO	
11	ALUNAUT OÜ	Aluminium boats	500000-1000000	Sweden Norway	Tornimäe küla, Põide vald, 94501 Saaremaa Tel.: +372 56264630 Email: Alunaut@alunaut.ee	Estonia	1. <a href="http://www.alunaut.ee">www.alunaut.ee</a> 2. <a href="https://www.inforegister.ee/10052015-ALUNAUT-OU">https://www.inforegister.ee/10052015-ALUNAUT-OU</a>	NO	
12	Alfa Yacht Production	Sailing yachts	500000-1000000	Sweden Finland Germany	Meistri tee 19, 76617 Tutermaa, Harku parish Tel.: +372 569 28 848 Email: kalev@ayp.ee	Estonia	1. <a href="http://www.divayachts.se">www.divayachts.se</a>	NO	
13	EFEKT AS	Plastic boats Plastic products	1000000-2000000	Finland Norway Sweden	Vaela tee 29, Kiili Vald, 75413 Harjumaa Tel: +3726782170 Email: efektd@efekt.ee	Estonia	1. <a href="http://efekt.ee/en">http://efekt.ee/en</a>	NO	
14	Esysysla Yard OU	Aluminium boats	100000-500000	Norway	Tehnika 7, Kuressaare Tel.: +372 5661 8206 Email: info@eysysla-yard.ee	Estonia	1. <a href="http://www.eysysla-yard.ee/">www.eysysla-yard.ee/</a>	NO	
15	Kasse Paadid OU	Plastic boats	100000-500000	Norway Sweden Russia Finland Estonia	Ranna 40-7, Kuressaare, 93815 Saaremaa Tel.: +372 525 3937 E-mail: info@kasse.ee	Estonia	1. <a href="http://www.kasse.ee/">www.kasse.ee/</a>	NO	
16	Lingalaid OU	Plastic boats	500000-1000000	Finland Germany Estonia Sweden	Jogevamaa, Tabivere vald, Maarja-Magdaleena küla, 49102 Tel.: +37253487890 Email: info@lingalaid.ee	Estonia	1. <a href="http://www.lingalaid.ee">www.lingalaid.ee</a>	NO	
17	Lindvart OU	Plastic boats and yachts	100000-500000	Finland Norway Sweden Estonia	Saikla küla, Orissaare vald, 94613 Orissaare Tel.: +372 5253544 <a href="mailto:info@lindvart.ee">info@lindvart.ee</a>	Estonia	1. <a href="http://www.lindvart.ee">www.lindvart.ee</a>	NO	